Monday page

EXAMPLE

Week 41, October 6 | Illustrative restaurant. Example numbers, not a client's.

Sales
$41,280
down 3.1% vs last week, up 4.8% vs last year

Food cost
29.4%
1.2 pts over budget

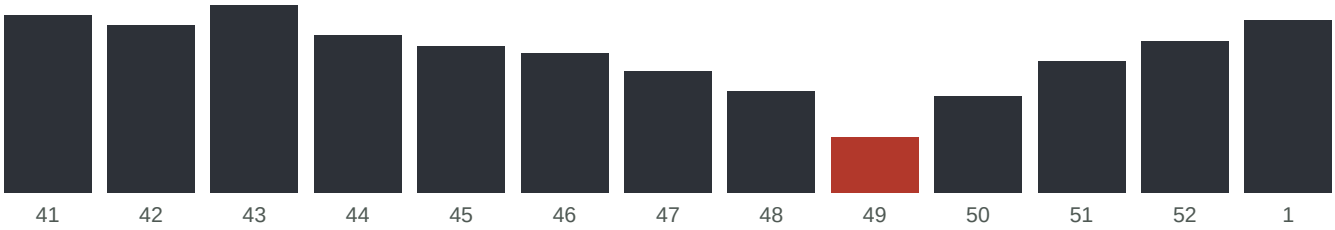
Labor
31.0%
on budget

Cash, Friday
$58,900
$3,400 ahead of forecast

This week's leak: cheese. About $620.

Mozzarella landed at $3.41 a pound against the $3.05 you budgeted, and Thursday's order was 40 pounds heavier than a week this size needs. Two fixes: lock the Sysco contract price before November, and cut Thursday's order to the forecast.

Cash, next 13 weeks. Low point: week 49.



Week 49: quarterly sales tax and holiday payroll land the same Friday. Covered by the line if December comes in soft.

Reserves reviewed weekly

Line of credit, undrawn	**$75,000**	same day
Cash on hand, operating	**$32,000**	same day
Sysco net-45, pre-cleared	**~$14,000**	one call
Shift rent to the 10th	**$9,500**	one call
Equipment sale-leaseback	**~$40,000**	3 weeks
SBA 7(a), pre-qualified	**$150,000**	45 days
Business value, current	**on file**	

Yours uses your tools, your weeks, and the leaks that are actually in your building.

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